EQUITY RESEARCH - COMPANY REPORT

FSS INTERNATIONAL INVESTMENT ADVISORY

BANGKOK CHAIN HOSPITAL

THAILAND / HEALTH CARE SERVICES

BCH TB

BUY

UNCHANGED

 TARGET PRICE
 THB21.00

 CLOSE
 THB17.20

 UP/DOWNSIDE
 +22.1%

 PRIOR TP
 THB22.00

 CHANGE IN TP
 -4.5%

 TP vs CONSENSUS
 +0.6%

Weathering the storm

- คาดว่ากำไรปกติ 3Q24 จะค่อนข้างทรงตัว y-y; รายได้จากผู้ป่วยชาวไทยและ ประกันสังคม (SSO) น่าจะช่วยชดเชยรายได้จากผู้ป่วยชาวดูเวตที่หายไป
- การขึ้นอัตราการจ่ายเงินของ SSO อาจเพิ่ม Upside ในปี 2025 ขึ้น 4-11%; คาดศูนย์ รักษามะเร็งด้วยรังสีจะพลิกมามีกำไรในปี 2025
- คงคำแนะนำซื้อหลังปรับลดราคาเป้าหมายเป็น 21.0 บาท (DCF)

คาดรายได้จากผู้ป่วยนอก (OPD) และ SSO จะสูงขึ้น y-y ใน 3Q24

เราคาดว่ารายได้ 3Q24 จะโต 3% y-y โดยรายได้จากผู้ป่วยเงินสดน่าจะลดลงเล็กน้อย 2% y-y รายได้ OPD น่าจะโต 8-10% y-y แต่น่าจะชดเชยกับรายได้จากผู้ป่วยใน (IPD) ที่ลดลงโดยมี ปัจจัยกดดันจากการชะลอตัวของรายได้จากผู้ป่วยชาวคูเวต (6% ของรายได้รวมในปี 2023) รายได้ SSO น่าจะกระโดดเพิ่ม 10-12% y-y โดยได้ปัจจัยผลักดันจากกำไรเพิ่มเติมอีก 70-80 ลบ. (เนื่องจากยอดรับจริงสูงกว่าตัวเลขค้างรับ) จากการรักษาโรคเรื้อรังในปี 2023 ค่าเสื่อม น่าจะปรับขึ้น 5% y-y จากค่าเสื่อมของ Kasemrad Ari Radiation Oncology (KH Ari) ใน ภาพรวมเราคาดว่ากำไรปกติ 3Q24 จะสูงขึ้น 1% y-y เป็น 443 ลบ. โดยมีปัจจัยกดดันจากการ ลดลงของรายได้จากผู้ป่วยชาวคูเวตซึ่งมีอัตรากำไรสูง

SSO อาจเพิ่มอัตราการจ่ายเป็น 12.000-14.000 บาท/RW

สมาคมโรงพยาบาลเอกชนของไทยได้เสนอให้ SSO รับประกันอัตราการจ่ายสำหรับการรักษา โรคที่มีต้นทุนสูงที่อย่างน้อย 12,000 บาท/RW ตั้งแต่ปี 2024 เป็นต้นไป (เทียบกับค่าเฉลี่ยที่ 10,800 บาทในปี 2023) SSS น่าจะประกาศผลสรุปและอัตราการจ่ายอย่างเป็นทางการภายใน เดือน ธ.ค. 24 เราได้ทำการวิเคราะห์ความเป็นไปได้และคาดว่าปัจจัยดังกล่าวจะให้ Upside ประมาณ 4-11% ต่อประมาณการกำไรสุทธิปี 2025 ของเราที่ 1.6พัน ลบ. ถ้า SSO เพิ่มอัตรา การจ่ายเป็น 12,000-14,000 บาท

์ สูนย์รักษามะเร็งด้วยรังสีมีผู้ให้บริการเพิ่มขึ้นเร็วกว่าคาด

KH Ari เปิดให้บริการในเดือน ก.ย. 24 และมีผู้ใช้บริการเพิ่มขึ้นเร็วกว่าคาดโดยอยู่ที่ประมาณ 35 ราย/วันในเดือน ต.ค. ซึ่งใกล้กับจุดคุ้มทุน ปัจจุบันผู้รับบริการส่วนมากเป็นผู้ป่วย SSO จาก ภายในเครือข่าย BCH วางแผนดึงผู้ป่วยบัตรทอง สิทธิข้าราชการและผู้ป่วยที่ชำระเงินด้วย ตนเองเพิ่มซึ่งน่าจะทำให้ตัวเลขผู้ใช้บริการเพิ่มเป็น 50 ราย/วันในปี 2025 (เทียบกับ ความสามารถในการรองรับผู้ป่วยสูงสุดที่ 60-70 ราย/วัน) และสร้างรายได้ที่ประมาณ 100 ลบ. ในปี 2025 พร้อมอัตรากำไรสุทธิ (NPM) ที่ประมาณ 4-6% นอกจากนี้ศูนย์ดังกล่าวยังจะช่วย ลดตันทุนในการส่งต่อผู้ป่วยมะเร็งของ BCH ไปยังโรงพยาบาลจัฐได้ 60 ลบ./ปี

ปรับประมาณการกำไรลดลงและราคาเป้าหมายเป็นปี 2025

เราปรับลดประมาณการกำไรปกติปี 2024-26 ลง 13-14% เพื่อสะท้อน EBITDA margin ที่ต่ำ กว่าคาดจากผู้ป่วยชาวคูเวตที่หายไป นอกจากนี้เรายังปรับ Valuation ไปเป็นปี 2025 และได้ ราคาเป้าหมายใหม่ที่ 21.0 บาท (DCF) เราเห็นว่าราคาหุ้นที่อ่อนตัวลงเป็นโอกาสในการซื้อเพื่อ รับการฟื้นตัวของกำไรที่คาดไว้ในปี 2025

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	11,729	12,071	13,183	14,400
Net profit	1,406	1,397	1,621	1,865
EPS (THB)	0.56	0.56	0.65	0.75
vs Consensus (%)	-	(7.9)	(7.9)	(5.2)
EBITDA	2,802	2,813	3,151	3,514
Recurring net profit	1,406	1,397	1,621	1,865
Core EPS (THB)	0.56	0.56	0.65	0.75
Chg. In EPS est. (%)	-	(13.0)	(13.6)	(14.1)
EPS growth (%)	(53.7)	(0.7)	16.0	15.1
Core P/E (x)	30.5	30.7	26.5	23.0
Dividend yield (%)	2.9	2.0	1.8	2.1
EV/EBITDA (x)	15.5	15.2	13.2	11.6
Price/book (x)	3.4	3.3	3.1	2.9
Net debt/Equity (%)	(4.4)	(9.6)	(16.0)	(22.1)
ROE (%)	11.2	10.9	12.0	12.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(4.4)	0.6	(14.0)
Relative to country (%)	(4.3)	(9.1)	(17.1)
Mkt cap (USD m)			1,273
3m avg. daily turnover (USD m)			9.5
Free float (%)			44
Major shareholder	Chaler	m Harnpha	nich (33%)
12m high/low (THB)		2	3.80/14.80
Issued shares (m)			2,493.75

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

BCH is a leading service provider under the Social Security Office (SSO) scheme, with a 7% market share. In 2024, BCH received a large SSO quota of 314k. This should lead to more registered members numbering around 40-80k for BCH this year.

In 2020-21, BCH opened three new hospitals, which continue to share a loss. However, their operations are improving, and all should turn profitable by 2025-26, leading to better EBITDA and an improved NPM.

Revenue from international patients has already exceeded the pre-Covid level, driven by Middle Eastern and CLMV patients. BCH targets a higher revenue contribution from international patients, expecting it to rise from 17% in 2023 to 20% in 2024. This should improve the overall margin due to a higher billing size when compared to Thai patients.

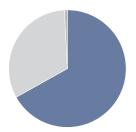
Company profile

The company operates its business as a group, providing healthcare services for both cash patients and patients under the social security scheme.

www.bangkokchainhospital.com

Principal activities (revenue, 2023)

- Cash patient revenue 68.0 %
- SSO patient revenue 32.8 %
- NHSO patient revenue (0.8) %



Source: Bangkok Chain Hospital

Major shareholders

- Chalerm Harnphanich 32.6 %
- Thai NVDR 10.3 %
- Somporn Harnphanich 6.7 %
- Others 50.4 %

Source: Bangkok Chain Hospital

Catalysts

Key potential growth drivers include 1) more SSO-registered members; 2) increased demand from medical tourists; and 3) an improved EBITDA margin led by new hospitals.

Risks to our call

Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.

Event calendar

Date	Event
Nov 2024	3Q24 results announcement

Key assumptions

	2024E	2025E	2026E
	(%)	(%)	(%)
SSO volume growth	2	8	8
SSO revenue / patient growth	0	3	3
OPD volume growth	6	6	6
OPD revenue / patient growth	4	3	3
IPD volume growth	2	2	2
IPD revenue / patient growth	(8)	5	5

Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in patient volume, we project 2025 earnings would rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2025 earnings would rise by 5%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: BCH – 3Q24 results preview

	3Q23	4Q23	1Q24	2Q24	3Q24E	Cha	nge	2023	2024E	Chg.
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Sales	3,175	3,032	2,844	2,857	3,259	14	3	11,729	12,071	3
COGS (incl. depreciation)	(2,098)	(2,094)	(2,044)	(2,112)	(2,239)	6	7	(8,116)	(8,610)	6
Gross profit	1,077	938	801	744	1,020	37	(5)	3,613	3,461	(4)
SG&A	(470)	(392)	(376)	(388)	(437)	13	(7)	(1,755)	(1,630)	(7)
Operating profit	607	547	425	356	584	64	(4)	1,859	1,831	(1)
Net other income	26	40	23	28	27	(4)	5	119	120	1
Interest expense	(30)	(13)	(11)	(13)	(13)	0	(58)	(95)	(53)	(45)
Pretax profit	602	574	437	372	598	61	(1)	1,882	1,899	1
Income Tax	(135)	(114)	(87)	(70)	(120)	72	(11)	(405)	(380)	(6)
Associates	0	(0)	0	(0)	0			1	1	n/a
Minority interest	(27)	(32)	(31)	(25)	(35)	41	29	(73)	(123)	70
Core profit	441	427	319	277	443	60	1	1,406	1,397	(1)
Extraordinaries, GW & FX	0	0	0	0	0					
Reported net profit	441	427	319	277	443	60	1	1,406	1,397	(1)
Outstanding shares (m)	2,494	2,494	2,494	2,494	2,494	0	0	2,494	2,494	0
Core EPS (THB)	0.18	0.17	0.13	0.11	0.18	60	1	0.56	0.56	(1)
EPS (THB)	0.18	0.17	0.13	0.11	0.18	60	1	0.56	0.56	(1)
COGS (excl. depreciation)	1,861	1,858	1,803	1,871	1,991	6	7	7,172	7,629	6
Depreciation	237	236	240	242	248	3	5	944	981	4
EBITDA	869	823	688	626	859	37	(1)	2,922	2,933	0
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	34	31	28	26	31	5	(3)	31	29	(2)
SG&A/Revenue	15	13	13	14	13	(0)	(1)	15	14	(1)
EBITDA margin	27	27	24	22	26	4	(1)	24	23	(1)
Net profit margin	14	14	11	10	14	4	(0)	12	12	(0)
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)						
Cash-OPD revenue growth	(22)	8	14	9						
Cash-OPD volume growth	(23)	10	10	(8)						
Cash-OPD revenue per head growth	1	0	3	18						
Cash-IPD revenue growth	4	9	(1)	(13)						
Cash-IPD volume growth	51	23	5	(1)						
Cash-IPD revenue per head growth	(10)	(5)	(6)	(12)						
SSO revenue growth	15	12	9	0						
SSO registered member ('000)	1,011	1,014	1,015	1,017						
SSO registered member growth	1,011	1,014	1,015	0						
SSO revenue per head growth	(19)	7	8	(0)						

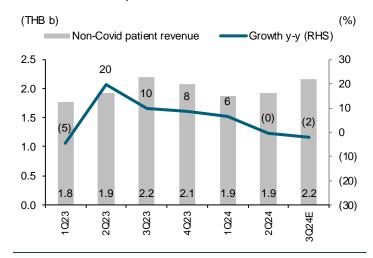
Sources: BCH; FSSIA estimates

Exhibit 2: Sensitivity on reimbursement rate of SSO's high-cost care in 2025

ВСН	Reimbursement rate	2025E core profit	Upside
	(THB/RW)	(THB m)	(%)
Base case	10,800	1,621	-
Case 1	12,000	1,686	4.0
Case 2	13,000	1,740	7.3
Case 3	14,000	1,794	10.7

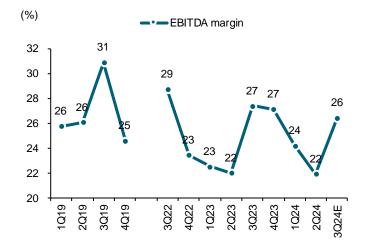
Source: FSSIA estimates

Exhibit 3: General patient revenue



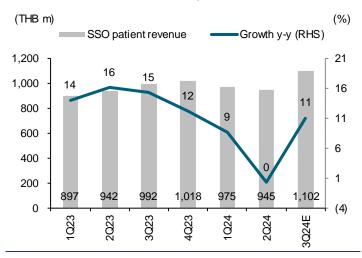
Sources: BCH; FSSIA estimates

Exhibit 5: EBITDA margin



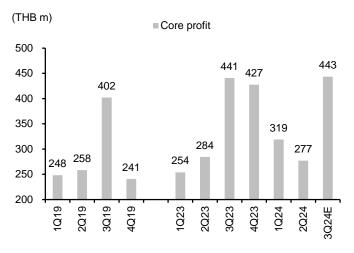
Note: 3Q22 excludes Moderna write-off Sources: BCH; FSSIA estimates

Exhibit 4: SSO revenue, quarterly



Sources: BCH; FSSIA estimates

Exhibit 6: Core profit



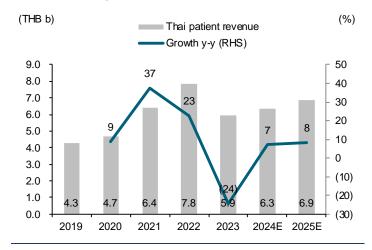
Sources: BCH; FSSIA estimates

Exhibit 7: Forecast revisions

		Current			Previous			% Change			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E		
SSO registered members ('000)	1,033	1,115	1,204	1,033	1,115	1,204	0.0	0.0	0.0		
SSO revenue per head (THB)	3,802	3,916	4,034	3,802	3,916	4,034	0.0	0.0	0.0		
Cash-OPD visits per day (no.)	3,193	3,385	3,588	3,223	3,449	3,691	(0.9)	(1.9)	(2.8)		
Cash-OPD revenue per head (THB)	3,809	3,923	4,041	3,845	3,961	4,080	(1.0)	(1.0)	(1.0)		
Cash-IPD admissions per day (no.)	134	136	139	136	142	147	(1.9)	(3.8)	(5.7)		
Cash-IPD revenue per head (THB)	75,991	79,791	83,780	79,295	83,260	87,423	(4.2)	(4.2)	(4.2)		
Revenue (THB m)	12,071	13,183	14,400	12,393	13,659	15,055	(2.6)	(3.5)	(4.3)		
EBITDA margin (%)	23.3	23.9	24.4	24.8	25.4	25.9	(1.5)	(1.5)	(1.5)		
Core profit (THB m)	1,397	1,621	1,865	1,605	1,875	2,171	(13.0)	(13.6)	(14.1)		

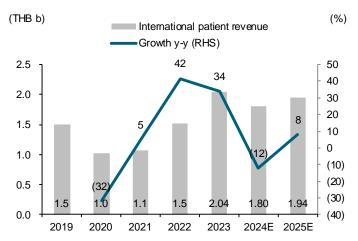
Note: Change of items in percentage terms are represented in ppt change Source: FSSIA estimates

Exhibit 8: Thai general patient revenue



Sources: BCH; FSSIA estimates

Exhibit 9: International patient revenue



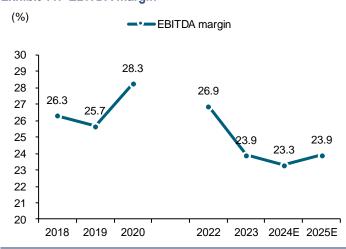
Sources: BCH; FSSIA estimates

Exhibit 10: SSO revenue, yearly



Sources: BCH; FSSIA estimates

Exhibit 11: EBITDA margin



Sources: BCH; FSSIA estimates

Exhibit 12: DCF-derived TP

EXHIBIT IZ. DOI-GCIIVCG II			
Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk-free rate	3.0	Pre-tax cost of debt	4.0
Market risk premium	8.0	Marginal tax rate	20.0
Stock beta	1.0		
Cost of equity, Ke	10.6	Net cost of debt, Kd	3.2
Weight applied	70.0	Weight applied	30.0
WACC	8.4		

DCF valuation estimate	(THB b)	(THB/share)	Comments
NPV	19.5	7.8	WACC 8.4%, Risk-free rate 3%, Risk premium 8%
Terminal value	31.6	12.7	Terminal growth 3%
Cash & liquid assets	3.8	1.5	At end-2025E
Investments	0.0	0.0	At end-2025E
Debt	(1.4)	(0.6)	At end-2025E
Minorities	(1.2)	(0.5)	At end-2025E
Residual ordinary equity	52.3	21.0	

Source: FSSIA estimates

Exhibit 13: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 14: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 15: Peer comparisons as of 30 Oct 2024

Company	BBG	Rec		Share price)	Market	P	E	RC	E	PE	3V	EV/ EB	BITDA
			Current	Target	Upside	Сар	24E	25E	24E	25E	24E	25E	24E	25E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Bangkok Dusit Med Service	BDMS TB	BUY	27.75	36.50	31.5	13,091	27.6	25.0	16.4	17.1	4.4	4.1	16.7	15.1
Bumrungrad Hospital	BH TB	BUY	270.00	310.00	14.8	6,372	27.5	26.0	30.1	27.7	7.7	6.8	18.7	17.3
Bangkok Chain Hospital	BCH TB	BUY	17.20	21.00	22.1	1,273	30.7	26.5	10.9	12.0	3.3	3.1	15.2	13.2
Chularat Hospital	CHG TB	BUY	2.78	3.80	36.7	908	25.4	22.0	15.5	16.7	3.8	3.5	14.5	12.7
Patrangsit Healthcare Group	PHG TB	BUY	15.90	21.00	32.1	142	16.4	14.6	14.3	15.1	2.3	2.1	7.8	7.2
Praram 9 Hospital	PR9 TB	BUY	24.70	27.00	9.3	577	29.0	25.6	12.7	13.2	3.5	3.3	15.4	13.3
Thonburi Healthcare Group	THG TB	HOLD	19.50	40.00	105.1	491	33.0	20.6	4.9	7.6	1.6	1.5	13.1	10.8
Ramkhamhaeng Hospital	RAM TB	BUY	23.60	44.00	86.4	841	16.9	14.4	8.9	10.0	1.5	1.4	21.9	17.3
Srivichai Vejvivat	VIH TB	BUY	10.30	15.00	45.6	189	19.0	16.7	10.3	10.5	1.8	1.6	8.3	9.5
Rajthanee Hospital	RJH TB	n/a	23.30	n/a	n/a	206	14.7	15.9	21.4	19.6	3.2	3.1	10.8	10.8
Ekachai Medical Care	EKH TB	n/a	6.65	n/a	n/a	153	16.8	17.1	14.1	13.1	2.2	2.1	8.6	8.2
Thailand average						24,241	23.4	20.4	14.5	14.8	3.2	3.0	13.7	12.3
Regional														
Ramsay Health Care	RHC AU	n/a	40.78	n/a	n/a	6,169	32.8	30.8	6.5	6.4	1.9	1.8	9.5	9.2
Ihh Healthcare Bhd	IHH SP	n/a	2.20	n/a	n/a	14,634	33.8	31.5	6.6	6.6	2.1	2.0	14.5	13.5
Ryman Healthcare	RYM NZ	n/a	5.00	n/a	n/a	2,054	12.5	14.3	7.0	6.8	0.7	0.7	16.8	19.9
Apollo Hospitals Enterprise	APHS IN	n/a	6,983	n/a	n/a	11,940	108.3	69.1	14.1	18.9	14.4	12.2	43.5	33.9
Kpj Healthcare Berhad	KPJ MK	n/a	2.09	n/a	n/a	2,083	32.2	28.2	11.7	12.3	3.6	3.4	14.7	13.6
Raffles Medical Group	RFMD SP	n/a	0.88	n/a	n/a	1,233	23.8	22.6	6.6	6.9	1.5	1.5	11.4	10.7
Mitra Keluarga Karyasehat	MIKA IJ	n/a	2,850	n/a	n/a	2,527	34.1	29.8	19.2	19.5	6.0	5.4	20.9	18.2
Aier Eye Hospital Group	300015 CH	n/a	14.34	n/a	n/a	18,770	33.6	30.8	18.6	19.1	6.1	5.3	20.1	17.7
Regional average						59,409	38.9	32.1	11.3	12.1	4.5	4.1	18.9	17.1
Overall average						83,650	29.9	25.3	13.1	13.6	3.8	3.4	15.9	14.3

Sources: Bloomberg; FSSIA estimates

Financial Statements

Bangkok Chain Hospital

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	18,827	11,729	12,071	13,183	14,400
Cost of goods sold	(12,772)	(8,116)	(8,610)	(9,309)	(10,084)
Gross profit	6,055	3,613	3,461	3,874	4,317
Other operating income	-	-	-	-	-
Operating costs	(1,946)	(1,755)	(1,630)	(1,753)	(1,886)
Operating EBITDA	5,059	2,802	2,813	3,151	3,514
Depreciation	(950)	(944)	(981)	(1,030)	(1,084)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	4,109	1,859	1,831	2,121	2,430
Net financing costs	(148)	(77)	(37)	(36)	(29)
Associates	0	1	1	1	1
Recurring non-operating income	84	102	106	111	117
Non-recurring items	0	0	0	0	0
Profit before tax	4,046	1,883	1,900	2,196	2,518
Tax	(888)	(405)	(380)	(439)	(503)
Profit after tax	3,157	1,479	1,520	1,757	2,015
Minority interests	(118)	(73)	(123)	(136)	(150)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	3,039	1,406	1,397	1,621	1,865
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	3,039	1,406	1,397	1,621	1,865
Per share (THB)					
Recurring EPS *	1.22	0.56	0.56	0.65	0.75
Reported EPS	1.22	0.56	0.56	0.65	0.75
DPS	1.40	0.50	0.35	0.31	0.36
Diluted shares (used to calculate per share data)	2,494	2,494	2,494	2,494	2,494
Growth					
Revenue (%)	(12.0)	(37.7)	2.9	9.2	9.2
Operating EBITDA (%)	(50.6)	(44.6)	0.4	12.0	11.5
Operating EBIT (%)	(56.2)	(54.8)	(1.5)	15.8	14.6
Recurring EPS (%)	(55.6)	(53.7)	(0.7)	16.0	15.1
Reported EPS (%)	(55.6)	(53.7)	(0.7)	16.0	15.1
Operating performance					
Gross margin inc. depreciation (%)	32.2	30.8	28.7	29.4	30.0
Gross margin exc. depreciation (%)	37.2	38.9	36.8	37.2	37.5
Operating EBITDA margin (%)	26.9	23.9	23.3	23.9	24.4
Operating EBIT margin (%)	21.8	15.8	15.2	16.1	16.9
Net margin (%)	16.1	12.0	11.6	12.3	12.9
Effective tax rate (%)	22.0	21.5	20.0	20.0	20.0
Dividend payout on recurring profit (%)	114.9	88.7	62.5	47.4	47.8
Interest cover (X)	28.4	25.4	51.7	61.8	88.4
Inventory days	12.3	17.0	15.1	14.9	14.9
Debtor days	49.3	37.0	25.4	23.2	21.3
Creditor days	41.0	67.9	67.5	66.9	66.8
Operating ROIC (%)	21.4	10.9	11.7	13.7	15.9
ROIC (%)	21.0	10.9	11.7	13.7	15.8
ROE (%)	23.9	11.2	10.9	12.0	12.9
ROA (%)	14.2	8.2	8.6	9.5	10.2
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Cash patient revenue	9,372	7,976	8,145	8,816	9,542
SSO patient revenue	3,371	3,850	3,926	4,367	4,858
•	-,	-,	-,	,	.,200

Sources: Bangkok Chain Hospital; FSSIA estimates

Financial Statements

Bangkok Chain Hospital

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	3,039	1,406	1,397	1,621	1,865
Depreciation	950	944	981	1,030	1,084
Associates & minorities	-	-	-	-	-
Other non-cash items	24	114	117	136	150
Change in working capital	1,459	1,563	50	38	43
Cash flow from operations	5,471	4,027	2,544	2,825	3,141
Capex - maintenance	(984)	(896)	(838)	(923)	(1,008)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	2	4	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(982)	(892)	(838)	(923)	(1,008)
Dividends paid	(3,491)	(1,247)	(873)	(768)	(891)
Equity finance	0	0	0	0	0
Debt finance	(3,153)	(2,310)	(200)	0	0
Other financing cash flows	(462)	(32)	(68)	(75)	(82)
Cash flow from financing	(7,106)	(3,590)	(1,141)	(843)	(974)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0 0	0 0	0	0 0	0
Net other adjustments			0	1,059	0
Movement in cash	(2,616)	(455)	565	1,956.83	1,159
Free cash flow to firm (FCFF) Free cash flow to equity (FCFE)	4,645.31 875.07	3,230.18 791.94	1,758.59 1,438.25	1,826.78	2,187.95
	675.07	791.94	1,436.25	1,020.76	2,050.41
Per share (THB)	1.06	1.20	0.71	0.79	0.00
FCFF per share FCFE per share	1.86 0.35	1.30 0.32	0.71 0.58	0.78 0.73	0.88 0.82
Recurring cash flow per share	1.61	0.32	1.00	1.12	1.24
	2000		22245	2225	22225
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	20,274	20,884	21,729	22,651	23,659
Less: Accumulated depreciation	(7,992)	(8,639)	(9,621)	(10,651)	(11,734)
Tangible fixed assets (net)	12,282	12,244	12,108	12,001	11,925
Intangible fixed assets (net)	425	440	440	440	440
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	32	28	28	28	28
Cash & equivalents	2,640	2,185	2,751	3,809	4,968
A/C receivable	1,539	839	839	839	839
Inventories	362	306	325	353	384
Other current assets	2,294	1,513	1,557	1,700	1,857
Current assets Other assets	6,835 223	4,843 176	5,472 176	6,701 176	8,048 176
Total assets Common equity	19,796 12,445	17,731 12,594	18,223 13,118	19,346 13,970	20,617 14,944
Minorities etc.	1,065	1,110	1,166	1,227	1,295
Total shareholders' equity	13,510	13,704	14,284	15,198	16,239
Long term debt	3,888	1,497	1,297	1,297	1,297
Other long-term liabilities	163	187	187	187	187
Long-term liabilities	4,051	1,684	1,484	1,484	1,484
A/C payable	1,300	1,368	1,455	1,579	1,716
Short term debt	0	81	81	81	81
Other current liabilities	935	894	920	1,004	1,097
Current liabilities	2,235	2,342	2,455	2,664	2,894
Total liabilities and shareholders' equity	19,796	17,731	18,223	19,346	20,617
Net working capital	1,959	396	347	309	267
Invested capital	14,921	13,284	13,098	12,953	12,835
* Includes convertibles and preferred stock which is bei	ng treated as debt				
Per share (THB)					
Book value per share	4.99	5.05	5.26	5.60	5.99
Tangible book value per share	4.82	4.87	5.08	5.43	5.82
Financial strength					
Net debt/equity (%)	9.2	(4.4)	(9.6)	(16.0)	(22.1)
Net debt/total assets (%)	6.3	(3.4)	(7.5)	(12.6)	(17.4)
Current ratio (x)	3.1	2.1	2.2	2.5	2.8
CF interest cover (x)	6.9	11.3	39.4	51.6	72.2
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	14.1	30.5	30.7	26.5	23.0
Recurring P/E @ target price (x) *	17.2	37.2	37.5	32.3	28.1
Reported P/E (x)	14.1	30.5	30.7	26.5	23.0
Dividend yield (%)	8.1	2.9	2.0	1.8	2.1
Price/book (x)	3.4	3.4	3.3	3.1	2.9
Price/tangible book (x)	3.6	3.5	3.4	3.2	3.0
EV/EBITDA (x) **	8.9	15.5	15.2	13.2	11.6
EV/EBITDA @ target price (x) **	10.8	18.9	18.5	16.2	14.3
LV/LDITDA @ larget price (x)					
EV/invested capital (x)	3.0	3.3	3.3	3.2	3.2

Sources: Bangkok Chain Hospital; FSSIA estimates

Bangkok Chain Hospital PCL (BCH TB)

FSSIA ESG rating

★ ★ ★

Exhibit 16: FSSIA ESG score implication

39.71 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 17: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17	
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94	
BCH	39.71				4.00	5.00	Certified	High	48.21			27.19	18.00	3.52	47.60	
BDMS	74.00	Y	Y	Y	5.00	4.00		Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92	
вн	51.21				4.00	4.00		Medium	64.29	Α	29.00	59.03	27.00	5.08	47.79	
CHG	38.25				4.00	5.00		High	55.35			59.57	21.00	2.34	50.24	
PR9	54.08		Y	Y	5.00	5.00	Certified	High	71.12			62.39		2.43	37.90	
PRINC	18.00				4.00	4.00	Certified									
RAM	11.75				3.00			High								
THG	18.75				5.00	5.00		High								
VIBHA	20.88				4.00	3.00	Declared	High					17.00			

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 18: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	0.56	0.71	0.75	0.72	0.80	0.85	2.36	3.52
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.38	0.38	2.96	4.63
BESG social pillar score	0.00	0.22	0.22	0.22	0.22	0.22	1.70	3.47
BESG governance pillar score	2.35	2.41	2.62	2.50	2.41	2.63	3.19	2.91
ESG disclosure score	18.06	19.81	19.81	19.81	20.08	20.08	31.27	47.60
Environmental disclosure score	0.00	0.42	0.42	0.42	1.24	1.24	20.57	46.18
Social disclosure score	3.17	10.52	10.52	10.52	10.52	10.52	18.53	41.96
Governance disclosure score	50.87	48.37	48.37	48.37	48.37	48.37	54.64	54.64
Environmental								
Emissions reduction initiatives	No	No	No	No	Yes	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	No	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No							
GHG scope 1	_	_	_	_	_	_	1	2
GHG scope 2 location-based	_	_	_	_	_	_	5	6
GHG Scope 3	_	_	_	_	_	_	_	_
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	Yes						
Total energy consumption	_	_	_	_	_	_	10	12
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	10	12
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 19: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 202
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	N
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Υe
Hazardous waste	_	_	_	_	_	_	_	
Total waste	_	_	_	_	_	_	_	
Waste recycled	_	_	_	_	_	_	_	
Waste sent to landfills	_	_	_	_	_	_	_	
Environmental supply chain management	No	No	No	No	No	No	No	Υe
Water policy	No	No	No	No	No	No	Yes	Υe
Water consumption	_	_	_	_	_	_	_	-
Social								
Human rights policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Policy against child labor	No	No	No	No	No	No	No	Y
Quality assurance and recall policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Y
Consumer data protection policy	No	No	No	No	No	No	No	1
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Y
Gender pay gap breakout	No	No	No	No	No	No	No	1
Pct women in workforce	_	_	_	_	_	_	_	
Pct disabled in workforce	_	_	_	_	_	_	_	
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Anti-bribery ethics policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Health and safety policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Y
Lost time incident rate - employees	_	_	_	_	_	_	0	
Total recordable incident rate - employees	_	_	_	_	_	_	0	
Training policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Fair remuneration policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Number of employees – CSR	_	_	_	_	_	_	8,597	8,8
Employee turnover pct	_	_	_	_	_	_	_	-,-
Total hours spent by firm - employee training	_	_	_	_	_	_	_	54,7
Social supply chain management	No	Yes	Yes	Yes	Yes	Yes	Yes	Y
Governance								
Board size	10	10	10	12	12	12	12	
No. of independent directors (ID)	4	4	4	4	4	4	4	
No. of women on board	3	3	3	4	4	3	3	
No. of non-executive directors on board	5	5	5	5	5	5	5	
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Y
No. of board meetings for the year	6	5	6	5	5	6	6	
Board meeting attendance pct	93	94	90	96	100	99	94	
Board duration (years)	_	_	_	_	_	_	_	
Director share ownership guidelines	No	No	No	No	No	No	No	
Age of the youngest director	28	29	30	29	30	31	32	
Age of the oldest director	72	73	74	75	76	77	78	
No. of executives / company managers	5	5	5	5	5	7	7	
No. of female executives	1	_	_	_	_	<u>.</u>	<u>.</u>	
Executive share ownership guidelines	No	No	No	No	No	No	No	
Size of audit committee	3	3	3	3	3	3	3	
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	4	4	5	5	5	5	5	
Audit meeting attendance %	100	92	100	93	100	100	93	1
•	0	0	0	93 0	0	0	93 0	'
Size of compensation committee	U	U	U	U	U	U	U	
No. of ID on compensation committee	_	_	_	_	_	_	_	
No. of compensation committee meetings	_	_	_	_	_	_	_	
Compensation meeting attendance %	_	_	_	_	_	_	_	
Size of nomination committee	0	0	0	0	0	0	0	
No. of nomination committee meetings	_	_	_	_	_	_	_	
Nomination meeting attendance %	_	_	_	_	_	_	_	
Sustainability governance								

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating						
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process bas from the anr Only the top inclusion.	ed on the com nual S&P Glob -ranked compa	transparent, rules-based ipanies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with transt pass the ar trading of the shareholders. Some key disquependent direct related to CG,	ility in Environmental and ansparency in Governance preemptive criteria, with he board members and expanded to the combined holding mulalifying criteria include: 1 stors and free float violatice, social & environmental in tearnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for THSI inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by Thailand (SI	the Thai IOD,	h in sustainable developn with support from the Sto ts are from the perspectiv s.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatm	3 for Good (70 or scores belowent of shareh (25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P s include: 1) th 5% combined	ass (60-69), le rights; 2) an); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	re incorporated and sufficiently are CG componing AGM proced and after their sufficient informate second assessing; and 3) openne	which shareholders' rights into business operations y disclosed. All form impo ents to be evaluated annures before the meeting (meeting (10%). (The first attion for voting; and 2) facilitation is 1) the ease of attending mess for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be neetings; 2) transparency is the meeting minutes that							
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control Certification is Ceciding to become Intent to kick off Including risk asso	Checklist include corruptions, and the monitoring and is good for three years. The a CAC certified member story and 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing all stakeholders.)	and developing of tart by submitting a mit the CAC Checklist for and control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on ar risk is unma	n assessment on naged. Sources	sk rating provides an ove of how much of a compan s to be reviewed include corpo ther media, NGO reports/webs	ny's exposure to ESG orate publications and	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.						
		ompany feedbaci uality & peer revi	k, ESG controversies, issuer t iews.	feedback on draft ESG	NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+		
ESG Book	positioned to the principle helps explai over-weighti	o outperform of of financial mand of future risk-ac	sustainable companies the long term. The materiality including information dijusted performance. Materiality and the higher materiality and the long basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
<u>MSCI</u>			measure a company's mand laggards according to t						nethodology to		
	AAA	8.571-10.000	0					·			
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most si	gnificant ESG ris	sks and opportunitie	}S			
	Α	5.714-7.142	?								
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	all track record of managing the most significant ESG risks and opportunities relative to						
	ВВ	2.857-4.285	;	, ·							
	В	1.429-2.856	Laggard:	lagging its industry hase	ed on its high expos	ure and failure to	o manage significar	nt ESG risks			
	CCC	0.000-1.428			sed on its high exposure and failure to manage significant ESG risks						
Moody's ESG colutions	believes tha	t a company in	gree to which companies to the state of the	to its business model and							
Refinitiv ESG rating	based on pu	ıblicly available	and objectively measure and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performan	nce and insufficie	ent degree of ti			
S&P Global			re is a relative score mea in the same industry clas				of ESG risks, op	portunities, an	d impacts		
Bloomberg	ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.										
	ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.										

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Chain Hospital	ВСН ТВ	THB 17.20	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.
Bangkok Dusit Medical Services	BDMS TB	THB 27.75	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.
Bumrungrad Hospital	вн тв	THB 270.00	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.
Chularat Hospital	CHG TB	THB 2.78	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Patrangsit Healthcare Group	PHG TB	THB 15.90	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Praram 9 Hospital	PR9 TB	THB 24.70	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.
Thonburi Healthcare Group	THG TB	THB 19.50	HOLD	Upside risks to our DCF-based target price include 1) a new Covid wave from a new variant; and 2) big-lot sales of Jin Wellbeing County units. Downside risks include 1) regulatory risks from drug prices and medical bill controls; and 2) a slowdown in international patients due to economic concerns.
Ramkhamhaeng Hospital	RAM TB	THB 23.60	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies.
Srivichaivejvivat	VIH TB	THB 10.30	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 30-Oct-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.